



**FORT HAYS STATE UNIVERSITY
CY 2010 KSBDC FACT SHEET**

SERVICES Impact

\$4.7 Million in Client Loans

51 Loans Awarded

18 New Business Start-Ups

132 Consulting Cases

1,110 Consulting Case Hours

35 Training Seminars

196 Seminar Attendees

511 Outreach Training Hours

58 Community Relation Events

131 Request for Information

Over the last 9 years, the FHSU KSBDC services to clients generated an average of \$13.26 in new tax revenues for every \$1.00 invested in the FHSU KSBDC program.

ECONOMIC Impact

Jobs created by FHSU KSBDC clients:

65

Jobs retained by FHSU KSBDC clients:

164

Increased sales by KSBDC clients:

\$3,668,229

Capital obtained by FHSU KSBDC clients:

\$5,544,982

State revenue generated by

FHSU KSBDC clients:

\$639,438

Federal revenue generated by

FHSU KSBDC clients:

\$2,865,908

Sales Growth

FHSU KSBDC clients: **10.65%**

Kansas average: **-3.40%**

Job Growth

FHSU KSBDC clients: **48.51%**

Kansas average: **-1.46%**